2021 THIRD QUARTER

TOTAL BUSINESS RESULTS

REVENUE \$4.3B

TOTAL GROWTH ORGANIC GROWTH*

11% | **10**%

DILUTED EPS \$2.56 | \$2.77

GAAP

ADJUSTED*

GROSS MARGIN 32.6% | 32.8%

GAAP

ADJUSTED*

OPERATING MARGIN 11.6% | 12.2%

GAAP

ADJUSTED*

2021 DILUTED EPS* GUIDANCE

\$10.20 - \$10.45 | \$10.90 - \$11.10

GAAP

ADJUSTED*

INVESTING TO DELIVER SIGNIFICANT GROWTH IN 2022 AND BEYOND







"We are pleased to deliver record third quarter revenues, including 10% organic growth, as customer demand remains robust across the majority of our end markets. Our multi-year growth story remains compelling given the positive secular demand trends as we continue to invest in innovation. manufacturing automation, inventory and our supply chain."



- JIM LOREE, CEO



TOOLS & STORAGE

ORGANIC GROWTH*

13%

DEWALT'S LATEST BREAKTHROUGH

THE LIGHTEST AND MOST POWERFUL **COMPACT BATTERY**





INDUSTRIAL

ORGANIC GROWTH*

11%



SECURITY

ORGANIC GROWTH*

18%



LEADING IN SUSTAINABILITY WITH REVIVA™ POWER TOOLS





WINNING 46 PRODUCT **INNOVATION AWARDS**



FILLING THE TRADES GAP WELL BEYOND MAKER MONTH

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*Non-GAAP financial measure; non-GAAP financial measures should not be considered replacements for, and should be read together with, the most comparable GAAP financial measures. Adjusted EPS, Adjusted Gross Margin and Adjusted Operating Margin excludes acquisition-related and other charges. Organic sales growth is defined as the difference between total current and prior year sales less the impact of companies acquired and divested in the past twelve months and any foreign currency impacts divided by prior year sales. For full financial data and non-GAAP reconciliations, please refer to Stanley Black & Decker's earnings release issued on October 28, 2021, available at http://www.stanleyblackanddecker.com/investors

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